



ENDURADATA

PROTECTING, DELIVERING AND LEVERAGING DATA

LAW FIRM SUCCESS STORY

Sanford Heisler Sharp, LLP is a Law Firm with major offices in the East and West Coast of the US, using EDpCloud software for automated and secure data migration, data protection and data sharing between remote branch offices.

The Challenge

The law firm has offices in New York, Washington DC, San Francisco, San Diego and Nashville. The firm is known for its famous social justice cases that settled for \$762 Million (United States ex rel. Kelly v. Amgen Corporation), \$254 Million (Novartis Pharmaceutical Gender Discrimination), \$120 Million (United States ex rel. Gale v. Omnicare N.D. Ohio). The firm has also filed multiple state complaints on behalf of 143 million US Consumers against Equifax Data Breach. The legal firm reached milestone settlements about medical malpractice and litigating against large corporations such as Country Wide Home Loans.

The firm employs top gun attorneys in many cities. The attorneys deal with confidential data that needs to be shared between legal team members dispersed between many locations. Data must be accessible from multiple cities and must be available and protected. The previous solution was hosted by a single Cloud provider. Performance and data access issues created challenges for real time data access and availability.

Other characteristics of the operating environment are as follows:

- Exchange of confidential information about the legal cases needs to be conducted in a secure way
- Data reads and writes take place in multiple cities by many users across multiple offices
- The firm deals with high-profile cases ranging from the famous Angola 3 (see documentary on Netflix and on YouTube) to \$1B size settlements
- The nature of the work requires access to confidential data and active collaboration from all offices
- The IT is managed by a service provider. The Law Firm is unhappy with the previous ISP and is looking to migrate to a private cloud environment, leveraging built-in Platform as a Service (PaaS) cloud capabilities

The Solution

EnduraData teamed up with CenturyLink that provided all communications capabilities, a managed Private Cloud environment and Platform as a Service (PaaS). EnduraData also teamed up with Atheras that provided managed services. EnduraData worked with Atheras to install and configure EDpCloud to synchronize data between locations in real time and to perform the initial migration.

Key Benefits

Performance

- Data generated in a given office is available in real time in another office
- Self-provisioning servers and scaling up / out on-demand in a physical and virtual environment
- The solution enables seamless integration with various Cloud Providers
- Automation significantly reduced labor costs and operator errors.

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Flexibility

- Configuration policies control what files gets replicated
- Continuous replication keeps all systems in sync and mirrored at all times
- Ability to outsource IT environment resulting in significant cost savings and added flexibility.

Resilience and Operational Efficiency

- The solution is configured, managed and monitored using a browser or command line interface
- Data is automatically synchronized between branch offices
- Confidential legal documents are kept secure while preserving access control and permissions
- File systems replication resumes from where it left off automatically from network and server failures.

Security and Compliance

- Data is automatically encrypted in transit to prevent data leaks
- Multiple levels of security are used for access control
- Digital assets are automatically protected in the event of a disaster or human errors
- Full audit trail with reporting, statistics, file change and replication history.

Outcomes

Managed services by Atheras, software and professional services by EnduraData significantly reduced costs and risks of data loss while providing more scalability and flexibility. Sanford Heisler Sharp, LLP is able to sync critical data in real time, efficiently and reliably, between branch offices in multiple cities. Their data and their customer's confidential information is protected in transit. Teams of attorneys have access to data on a need to know basis, where needed and when needed to make decisions. Data is protected against leaks and loss and is available for trials and the pursuit of justice.

Testimonial

"EDpCloud works perfectly and seamlessly in our environment. With so much data to replicate, this product is efficient and it is hard to realize that it is there doing its job in the background. If you ever need EnduraData's support, they are always there for assistance. They are prompt and talented. I highly recommend EDpCloud and EnduraData for anyone looking for real time file replication and file mirroring." - J. Baker, IT Manager